



Long Beach, California  
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Corporate attorney, consultant, financial advisor, arbitrator, and testifying expert with more than 35 years experience in developing, arranging, negotiating, and closing business transactions, corporate financings, equipment and facilities leases, and projects.

Specialized knowledge and experience in the areas of equipment leasing; vendor and manufacturer financing programs; computers, software, and information technology issues; cross-border transactions; multi-party corporate financing transactions. Highly knowledgeable and experienced in corporate finance, financial documentation, business transactions, and complex financial structuring.

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1978-PRESENT

**Law Office of Paul Bent**  
Long Beach, CA  
Attorney at Law

*Legal Advice and Counsel*  
[www.paulbent.attorney](http://www.paulbent.attorney)

Legal representation of clients in business and business-related matters, including business formation; transaction structuring; transaction negotiation, documentation, development, and funding; secured and unsecured financing for equipment, facilities, and real estate; contracts and business arrangements and ventures.

2003-PRESENT

**The Alta Group, LLC**  
Reno, NV  
Senior Managing Director  
Leader, Legal Services Practice

*International Leasing and Financial Consultants*  
[www.thealtagroup.com](http://www.thealtagroup.com)

Development and management of the firm's Legal Support Services practice. Consulting and advisory services for clients of The Alta Group throughout the world.

Expert testimony, opinions, and analyses regarding equipment leasing, leveraged leasing, asset-based lending, industry custom and practice, contract interpretation, and related areas of law and business.

- 1984-PRESENT      **GoodSmith & Co., Incorporated**      *Investment Bankers*  
Long Beach, CA      [www.goodsmith.com](http://www.goodsmith.com)  
President and General Counsel
- Corporate management and legal affairs of a boutique investment banking firm specializing in large ticket equipment leasing and asset-based corporate financing.
- 1981-1983      **Century Financial Services, Inc.**      *Corporate Financial Advisors*  
Irvine, CA  
Vice President and General Counsel
- Legal affairs of a corporate financial advisory services firm, with a specialization in income tax driven transactions and equipment leases.
- 1972-1980      **Hughes Aircraft Company**      *Aerospace Manufacturer*  
El Segundo, CA  
Manager, RSG/Information Processing Center
- Establishment, software development, installation, and operation of a large engineering data processing facility for the Radar Systems Group. Management of military aircraft cockpit simulators and analysis.
- 1968-1972      **Xerox Data Systems**      *Computer Manufacturer*  
*(formerly Scientific Data Systems)*  
Los Angeles, CA  
Customer Engineering Supervisor
- 1962-1968      **United States Navy**  
Satellite navigation systems, Fleet Ballistic Missile submarines, Pacific Fleet

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EDUCATION

J.D., Southwestern University School of Law  
Associate Editor, Southwestern University Law Review  
A.B., *cum laude*, Mathematics and Computer Science, UCLA  
Highest mathematics department honors  
Pi Mu Epsilon, national honorary mathematics society

MEMBERSHIPS &  
AFFILIATIONS

- Bar of the United States Supreme Court
- Bar of the U.S. District Court for the Central District of California
- California State Bar
- Equipment Leasing and Finance Association (*Legal Committee*)
- LJN's Equipment Leasing Newsletter (*Board of Editors*)
- International Technology Law Association (*Advisory Board Member, former President*)
- Long Beach Bar Association (*Lawyer of the Year 2012, Technology Committee Chair, former Board of Governors*)
- Joseph A. Ball/Clarence S. Hunt American Inn of Court (*Master of the Bench, Executive Committee Member, Secretary/Treasurer, former President*)

- American Arbitration Association (*Commercial Arbitrator*)
- U.S. District Court for the Central District of California (*Attorney Settlement Officer*)
- Southern California Mediation Association (*former Board of Directors, former Treasurer*)
- Arbitration and Mediation Center, World Intellectual Property Organization (WIPO) (*Arbitrator, Mediator*)
- Board of Visitors, Herb Alpert School of Music, UCLA
- The Recording Academy (*Grammy® Voting Member*)
- Screen Actors Guild - American Federation of Television and Radio Artists (*Voting Member*)
- American Guild of Musical Artists (*Voting Member*)
- California Department of Real Estate (*former licensed Real Estate Broker*)
- U.S. Federal Communications Commission (*former licensed Commercial Radiotelephone Operator*)

PUBLICATIONS            *See attached*

EXPERT WITNESS        *Upon request*  
ENGAGEMENTS

REFERENCES             *Upon request*

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PUBLICATIONS

Paul Bent has authored or co-authored the following published works.

**"Arbitration: Rethinking the Pitfalls"** (*LJN's Equipment Leasing Newsletter*, November 2015)

**"Regulation and Innovation in Leasing – Always Mutually Exclusive?"** (*LJN's Equipment Leasing Newsletter*, May 2013)

**"Dodd-Frank: What About Leasing?"** (*LJN's Equipment Leasing Newsletter*, October 2011, part 2 of a 2-part article)

**"Dodd-Frank: What About Leasing?"** (*LJN's Equipment Leasing Newsletter*, September 2011, part 1 of a 2-part article)

**"Considering the Alternatives in Alternative Energy"** (*Equipment Leasing Today*, October 2008)

**"Investing in Alternative Energy Equipment and Projects"** (*Journal of Equipment Lease Financing*, Spring 2008)

**"The Future of Financing Alternative Energy Equipment"** (with Professor Gilbert E. Metcalf, Tufts University; Equipment Leasing & Finance Foundation, October 2007)

**"When is a Consumer? The Dynamics of a Changing Leasing Landscape"** (*Equipment Leasing Today*, September 2005)

**"Cross-Border Disputes and the Potential for Resolution via Mediation"** (*LJN's Equipment Leasing Newsletter*, July 2005)

**"Mediation in Leasing"** (with Susan Rosenthal; *Equipment Leasing Today*, January 2005)

**"Transaction Troubles? The Courtroom's Not Your Only Recourse"** (*AFP/Exchange*, November/December 2004)

**"Avoiding the Courtroom When the Transaction Goes Bad"** (*The Secured Lender*, September/October 2004)

**"Mediation Provides a Different Way to Address Defaults"** (*Business Leasing News*, September 2004)

**"Transaction Gone Bad? You CAN Avoid the Courtroom"** (*Business Credit*, July/August 2004)

**“Leveraged Lease Gone Bad? You CAN Avoid the Courtroom”** (*LJN’s Equipment Leasing Newsletter*, May 2004)

**“Resolving Conflicts in Real Time”** (*Grynbaum’s Dispute Prevention Newsletter*, April 2004)

**“Managing Conflict in IT Outsourcing”** (with Matthew T. Furton; *Outsourcing Journal*, in 2 parts, October and November 2003)

**“Hardware and Software Lease Transactions”** (Fifteenth Annual Computer Law Institute; *Practising Law Institute*, Los Angeles, 1993. Republished by Business Laws, Inc., 1994).

**“Financing Software Acquisitions”** (Computers: The Legal/Business Interface; *Computer Law Association*, Boston, 1990).

**“Computer Lease Financing”** (Eleventh Annual Computer Law Institute; *Practising Law Institute*, Washington, DC, 1989).

**“Lease Financing After the New Tax Act”** (Ninth Annual Computer Law Institute; *Practising Law Institute*, New York, 1987).

**“Special Problems in Conventional, Third Party, and Leveraged Leases”** (Computer Law: Acquiring Computer Goods and Services; *Practising Law Institute*, Los Angeles, 1982).

**“Contracts for the Mass Markets”** (Second Annual U.S.C. Computer Law Institute; *University of Southern California*, Los Angeles, 1981).

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