

PAUL BENT

ATTORNEY AT LAW



Long Beach, California
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Corporate attorney, consultant, financial advisor, arbitrator, and testifying expert with more than 40 years of experience in developing, arranging, negotiating, and closing business transactions, corporate financings, equipment and facilities leases, and development projects.

Specialized knowledge and experience in the areas of equipment leasing; business formation; real estate financing; manufacturer financing programs; computers, software, and information technology issues; cross-border transactions; multi-party corporate financing transactions. Highly knowledgeable and experienced in corporate finance, financial documentation, business transactions, leasing, corporate lending, and complex financial structuring.

1978 - PRESENT Law Office of Paul Bent

Long Beach, CA
Attorney at Law

Legal Advice and Counsel
www.paulbent.attorney

Legal representation of clients in business and business-related matters, including business formation; transaction structuring; transaction negotiation, documentation, development, and funding; secured and unsecured financing for equipment, facilities, and real estate; contracts and business arrangements and ventures.

1984 - PRESENT GoodSmith & Co., Incorporated

Long Beach, CA
President and General Counsel

Corporate Financial Advisory
www.goodsmith.com

Corporate management and legal affairs of a boutique investment banking firm specializing in large ticket equipment leasing, asset-based corporate financing, secured loans, and leases.

Participation in nearly \$3 billion of secured transactions, equipment leases, leveraged leases, real estate financings, and project financings.

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- 2001 – PRESENT** **Paul Bent | Arbitration** *Dispute Resolution Professionals*
Long Beach, CA www.arbitrator.financial
Principal
- Private commercial arbitration and dispute resolution services for businesses and institutions. Arbitrator or mediator in nearly 300 cases involving –
- Technology and equipment leasing and financing
 - Real estate development and financing
 - Large, multi-party, and complex corporate financing
 - Business formations, dissolutions, and management issues
 - Project financing and secured lending
 - Intellectual property ownership, rights, and licensing
 - Outsourcing and third-party services and transactions
- 2003 - PRESENT** **The Alta Group, LLC** *International Leasing and Financial Consultants*
Reno, NV www.thealtagroup.com
Senior Managing Director
Leader, Legal Services Practice
Leader, Business Quality Assessment Practice
- Development and management of the firm’s Legal Services practice group. Consulting and advisory services for clients of The Alta Group throughout the world.
- Expert testimony, opinions, and analyses regarding equipment leasing, leveraged leasing, asset-based lending, industry custom and practice, contract interpretation, and related areas of law and business.
- 1981 - 1983** **Century Financial Services, Inc.** *Corporate Financial Advisors*
Irvine, CA
Vice President and General Counsel
- Legal affairs of a corporate financial advisory services firm, with specialization in income tax driven transactions and equipment leases, commercial loans, and related agreements.
- 1972 - 1980** **Hughes Aircraft Company** *Aerospace Manufacturer*
El Segundo, CA
Manager, RSG/Information Processing Center
- Establishment, organization, software development, installation, and operation of a large engineering data processing center. Management of military aircraft cockpit simulation facility.
- 1968-1972** **Xerox Data Systems** *Computer Manufacturer*
(formerly Scientific Data Systems)
Customer Engineering Supervisor
- 1962-1968** **United States Navy**
Fleet Ballistic Missile submarines, Pacific Fleet
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PAUL BENT

EDUCATION

J.D., Southwestern University School of Law
Associate Editor, Southwestern University Law Review
A.B., *cum laude*, Mathematics and Computer Science, UCLA
Highest mathematics department honors
Pi Mu Epsilon (national honorary mathematics society)

MEMBERSHIPS & AFFILIATIONS

- Bar of the United States Supreme Court
- Bar of the U.S. District Court for the Central District of California
- California State Bar
- Long Beach Bar Association (*Lawyer of the Year 2012, Technology Committee Chair, former Board of Governors*)
- Ball/Hunt/Schooley American Inn of Court (*Master of the Bench, Executive Committee, Secretary/Treasurer, former President*)
- Equipment Leasing and Finance Association (*Legal Committee, Amicus Subcommittee, Federal Regulations Subcommittee*)
- LJN's Equipment Leasing Newsletter (*Board of Editors*)
- International Technology Law Association (*Advisory Board, former President*)
- American Arbitration Association (*Commercial Arbitrator*)
- U.S. District Court for the Central District of California (*Attorney Settlement Officer*)
- Southern California Mediation Association (*former Board of Directors, former Treasurer*)
- Arbitration and Mediation Center, World Intellectual Property Organization (WIPO) (*Arbitrator, Mediator*)
- Board of Visitors, UCLA Herb Alpert School of Music
- The Recording Academy (*Grammy® Voting Member*)
- California Department of Real Estate (*former licensed Real Estate Broker*)
- U.S. Federal Communications Commission (*former licensed Commercial Radiotelephone Operator*)

PUBLICATIONS

See attached

EXPERT WITNESS ENGAGEMENTS

Upon request

REFERENCES

Upon request

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PUBLICATIONS

Paul Bent has authored or co-authored the following published works.

"Whither the Hell-or-High-Water Clause? Will This Venerable Leasing Construct Survive the Expanding Use of Managed Solutions Transactions?" (*Journal of Equipment Lease Financing*, Winter 2017)

"Arbitration: Rethinking the Pitfalls" (*LJN's Equipment Leasing Newsletter*, November 2015)

"Regulation and Innovation in Leasing – Always Mutually Exclusive?" (*LJN's Equipment Leasing Newsletter*, May 2013)

"Dodd-Frank: What About Leasing?" (*LJN's Equipment Leasing Newsletter*, October 2011, part 2 of a 2-part article)

"Dodd-Frank: What About Leasing?" (*LJN's Equipment Leasing Newsletter*, September 2011, part 1 of a 2-part article)

"Considering the Alternatives in Alternative Energy" (*Equipment Leasing Today*, October 2008)

"Investing in Alternative Energy Equipment and Projects" (*Journal of Equipment Lease Financing*, Spring 2008)

"The Future of Financing Alternative Energy Equipment" (with Professor Gilbert E. Metcalf, Tufts University; Equipment Leasing & Finance Foundation, October 2007)

"When is a Consumer? The Dynamics of a Changing Leasing Landscape" (*Equipment Leasing Today*, September 2005)

"Cross-Border Disputes and the Potential for Resolution via Mediation" (*LJN's Equipment Leasing Newsletter*, July 2005)

"Mediation in Leasing" (with Susan Rosenthal; *Equipment Leasing Today*, January 2005)

"Transaction Troubles? The Courtroom's Not Your Only Recourse" (*AFP/Exchange*, November/December 2004)

"Avoiding the Courtroom When the Transaction Goes Bad" (*The Secured Lender*, September/October 2004)

"Mediation Provides a Different Way to Address Defaults" (*Business Leasing News*, September 2004)

"Transaction Gone Bad? You CAN Avoid the Courtroom" (*Business Credit*, July/August 2004)

"Leveraged Lease Gone Bad? You CAN Avoid the Courtroom" (*LJN's Equipment Leasing Newsletter*, May 2004)

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"Resolving Conflicts in Real Time" (Grynbaum's *Dispute Prevention Newsletter*, April 2004)

"Managing Conflict in IT Outsourcing" (with Matthew T. Furton; *Outsourcing Journal*, in 2 parts, October and November 2003)

"Hardware and Software Lease Transactions" (Fifteenth Annual Computer Law Institute; *Practising Law Institute*, Los Angeles, 1993. Republished by Business Laws, Inc., 1994).

"Financing Software Acquisitions" (Computers: The Legal/Business Interface; *Computer Law Association*, Boston, 1990).

"Computer Lease Financing" (Eleventh Annual Computer Law Institute; *Practising Law Institute*, Washington, DC, 1989).

"Lease Financing After the New Tax Act" (Ninth Annual Computer Law Institute; *Practising Law Institute*, New York, 1987).

"Special Problems in Conventional, Third Party, and Leveraged Leases" (Computer Law: Acquiring Computer Goods and Services; *Practising Law Institute*, Los Angeles, 1982).

"Contracts for the Mass Markets" (Second Annual U.S.C. Computer Law Institute; *University of Southern California*, Los Angeles, 1981).

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